Financial Statements and Independent Auditors' Report for the years ended December 31, 2019 and 2018

Table of Contents

	Page
Independent Auditors' Report	1
Financial Statements:	
Statements of Financial Position as of December 31, 2019 and 2018	3
Statement of Activities for the year ended December 31, 2019	4
Statement of Activities for the year ended December 31, 2018	5
Statement of Functional Expenses for the year ended December 31, 2019	6
Statement of Functional Expenses for the year ended December 31, 2018	7
Statements of Cash Flows for the years ended December 31, 2019 and 2018	8
Notes to Financial Statements for the years ended December 31, 2019 and 2018	9



Independent Auditors' Report

To the Board of Directors of Target Hunger, Inc.:

Report on the Financial Statements

We have audited the accompanying financial statements of Target Hunger, Inc., which comprise the statements of financial position as of December 31, 2019 and 2018 and the related statements of activities, of functional expenses, and of cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform our audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Target Hunger, Inc. as of December 31, 2019 and 2018 and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report Required by Government Auditing Standards

Blazek & Vetterling

In accordance with *Government Auditing Standards*, we have also issued our report dated July 23, 2020 on our consideration of Target Hunger, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Target Hunger, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Target Hunger, Inc.'s internal control over financial reporting and compliance.

July 23, 2020

Statements of Financial Position as of December 31, 2019 and 2018

		<u>2019</u>		<u>2018</u>
ASSETS				
Cash Contributions receivable:	\$	625,891	\$	411,236
United Way allocation Contributions receivable, other		77,173 23,541		81,235 51,168
Government grants receivable Prepaid assets		5,528 21,572		4,000
Food supplies Property, net (Note 4)	_	102,362 225,656		259,004 79,277
TOTAL ASSETS	<u>\$</u>	1,081,723	<u>\$</u>	885,920
LIABILITIES AND NET ASSETS				
Liabilities: Accounts payable and accrued expenses Refundable advances	\$	118,953 143,950	\$	29,479 131,025
Total liabilities	_	262,903		160,504
Commitments (Notes 5, 7 and 8)				
Net assets (<i>Note 2</i>): Without donor restrictions With donor restrictions (<i>Note 6</i>)		383,253 435,567		342,454 382,962
Total net assets		818,820		725,416
TOTAL LIABILITIES AND NET ASSETS	<u>\$</u>	1,081,723	<u>\$</u>	885,920
See accompanying notes to financial statements.				

Target Hunger, Inc.

Statement of Activities for the year ended December 31, 2019

	WITHOUT DONOR RESTRICTIONS	WITH DONOR RESTRICTIONS	TOTAL
REVENUE:			
In-kind contributions (<i>Note 7</i>) Contributions: Government grants (<i>Note 7</i>)	\$ 2,835,485	\$ 1,711,438	\$ 2,835,485 1,711,438
United Way	243,333	77,173	320,506
Other	255,461	592,156	847,617
Special events	372,203	ŕ	372,203
Direct donor benefit costs of special events	(51,665)		(51,665)
Other income	1,222		1,222
Total revenue	3,656,039	2,380,767	6,036,806
Net assets released from restrictions:			
Expiration of time restrictions	117,403	(117,403)	
Satisfaction of program restrictions	2,210,759	(2,210,759)	
Total	5,984,201	52,605	6,036,806
EXPENSES:			
Program services	5,471,052		5,471,052
Management and general	210,493		210,493
Fundraising	261,857		261,857
Total expenses	5,943,402		5,943,402
CHANGES IN NET ASSETS	40,799	52,605	93,404
Net assets, beginning of year (Note 2)	342,454	382,962	725,416
Net assets, end of year	\$ 383,253	<u>\$ 435,567</u>	<u>\$ 818,820</u>

See accompanying notes to financial statements.

Target Hunger, Inc.

Statement of Activities for the year ended December 31, 2018

	WITHOUT DONOR RESTRICTIONS	WITH DONOR RESTRICTIONS	TOTAL
REVENUE:			
In-kind contributions (<i>Note 7</i>) Contributions:	\$ 2,103,131		\$ 2,103,131
Government grants (Note 7)	256 442	\$ 1,102,105	1,102,105
United Way	256,443	81,235	337,678
Other Special events (Note 2)	244,669 339,370	271,550	516,219 339,370
Special events (<i>Note 2</i>) Direct donor benefit costs of special events	(44,752)		(44,752)
Other income	165,762		165,762
Total revenue	3,064,623	1,454,890	4,519,513
Net assets released from restrictions:			
Expiration of time restrictions	221,777	(221,777)	
Satisfaction of program restrictions (<i>Note 2</i>)	1,300,010	(1,300,010)	
Total	4,586,410	(66,897)	4,519,513
EXPENSES:			
Program services	3,837,829		3,837,829
Management and general	244,272		244,272
Fundraising	176,647		176,647
Total expenses	4,258,748		4,258,748
CHANGES IN NET ASSETS (Note 2)	327,662	(66,897)	260,765
Net assets, beginning of year (Note 2)	14,792	449,859	464,651
Net assets, end of year	<u>\$ 342,454</u>	\$ 382,962	<u>\$ 725,416</u>

Target Hunger, Inc.

Statement of Functional Expenses for the year ended December 31, 2019

	1	PROGRAM SERVICE	S			
	FOOD	COMMUNITY		MANAGEMENT		
<u>EXPENSES</u>	<u>SERVICES</u>	GARDENS	TOTAL	AND GENERAL	FUNDRAISING	TOTAL
Direct assistance	\$ 4,651,889		\$ 4,651,889			\$ 4,651,889
Salaries and related expenses	422,504	\$ 63,440	485,944	\$ 90,096	\$ 177,179	753,219
Occupancy	117,599	11,442	129,041	16,249	31,954	177,244
Professional services	8,000		8,000	65,665	18,513	92,178
Dues and subscriptions	62,143	182	62,325	4,383	1,350	68,058
Contract labor	35,698		35,698	5,202	5,999	46,899
Insurance	16,161	2,427	18,588	3,446	6,777	28,811
Office expense and supplies	14,477	2,174	16,651	3,086	6,071	25,808
Depreciation	22,298		22,298	100	100	22,498
Telephone and technology	11,566	1,737	13,303	2,466	4,850	20,619
Printing and postage	3,565		3,565	3,311	7,044	13,920
Transportation	13,882		13,882			13,882
Garden supplies		9,445	9,445			9,445
Other	423		423	16,489	2,020	18,932
Total expenses	<u>\$ 5,380,205</u>	\$ 90,847	<u>\$ 5,471,052</u>	<u>\$ 210,493</u>	\$ 261,857	5,943,402
Direct donor benefit costs of special events						51,665
Total						<u>\$ 5,995,067</u>

See accompanying notes to financial statements.

Target Hunger, Inc.

Statement of Functional Expenses for the year ended December 31, 2018

		PROGRAM SERVICE	ES			
	FOOD	COMMUNITY		MANAGEMENT		
<u>EXPENSES</u>	<u>SERVICES</u>	GARDENS	TOTAL	AND GENERAL	FUNDRAISING	TOTAL
Direct assistance	\$ 3,176,170		\$ 3,176,170			\$ 3,176,170
Salaries and related expenses	332,439	\$ 66,924	399,363	\$ 82,179	\$ 120,836	602,378
Occupancy	91,508	4,354	95,862	5,347	6,835	108,044
Professional services				96,900	3,000	99,900
Dues and subscriptions	17,241	307	17,548	577	3,288	21,413
Contract labor	30,048	4,022	34,070	30,700	17,755	82,525
Insurance	13,459	2,587	16,046	3,176	4,060	23,282
Office expense and supplies	8,475	1,629	10,104	2,000	2,556	14,660
Depreciation	31,368		31,368	965	965	33,298
Telephone and technology	25,153	4,834	29,987	5,936	7,587	43,510
Printing and postage				3,666	5,300	8,966
Transportation	17,400		17,400		4,465	21,865
Garden supplies		9,911	9,911			9,911
Other				12,826		12,826
Total expenses	<u>\$ 3,743,261</u>	\$ 94,568	\$ 3,837,829	<u>\$ 244,272</u>	\$ 176,647	4,258,748
Direct donor benefit costs of special events						44,752
Total						<u>\$ 4,303,500</u>

See accompanying notes to financial statements.

Statements of Cash Flows for the years ended December 31, 2019 and 2018

	<u>2019</u>	<u>2018</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Changes in net assets Adjustments to reconcile changes in net assets to net cash provided by operating activities:	\$ 93,404	\$ 260,765
Depreciation Loss on disposal of property Changes in operating assets and liabilities:	22,498 7,255	33,298
Contributions receivable Prepaid assets Food supplies Accounts payable and accrued expenses Refundable advances	26,161 (17,572) 156,642 89,474 12,925	(16,333) 607 (27,727) (178,208) (1,625)
Net cash provided by operating activities	390,787	70,777
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of property	(176,132)	(44,519)
NET CHANGE IN CASH	214,655	26,258
Cash, beginning of year	411,236	384,978
Cash, end of year	\$ 625,891	<u>\$ 411,236</u>
See accompanying notes to financial statements.		

Notes to Financial Statements for the years ended December 31, 2019 and 2018

NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization – Target Hunger, Inc. (Target Hunger) is a nonprofit corporation with a mission to alleviate hunger and its root causes in inner-city neighborhoods. Target Hunger serves seniors, children, and families through a system of food pantries, a central food hub, community and educational gardens, senior day site routes, a breakfast program, and community food fairs. Target Hunger works with various neighborhood service providers, churches, community leaders, and residents and is supported through funds and donations received from the United Way of Greater Houston, The Houston Food Bank, and from private donors, including corporations and individuals.

<u>Federal income tax status</u> – Target Hunger is exempt from federal income tax under §501(c)(3) of the Internal Revenue Code and is classified as a public charity under §509(a)(1) and §170(b)(1)(A)(vi).

<u>Cash</u> – At times, bank deposits exceed the federally insured limit per depositor per institution.

Contributions and government grants receivable that are expected to be collected within one year are reported at net realizable value. Amounts expected to be collected in future years are discounted to estimate the present value of future cash flows, if material. Contributions and government grants receivable at December 31, 2019 are due within one year. Discounts are computed using risk-free interest rates applicable to the years in which the promises are received. Amortization of discounts is included in contributions revenue.

An allowance for uncollectible receivables is provided when it is believed balances may not be collected in full. The adequacy of the allowance at the end of each period is determined using a combination of historical loss experience and a donor-by-donor analysis of balances.

<u>Food supplies</u> consist primarily of canned and dried food, and household goods. Donated food is valued at the approximate average wholesale value of one pound of donated product based on the national per pound price as provided by the most recent Feeding America Product Valuation Survey. Purchased food is valued at the lower of cost or net realizable value. Cost of products purchased is determined by the first-in, first-out method.

<u>Property</u> is reported at cost if purchased and at fair value at the date of gift if donated. Property purchases over \$1,000 are capitalized. Depreciation is provided on a straight-line basis over estimated useful lives of 2 to 5 years.

<u>Net asset classification</u> – Net assets, revenue, gains, and losses are classified based on the existence or absence of donor-imposed restrictions, as follows:

- Net assets without donor restrictions are not subject to donor-imposed restrictions even though their use may be limited in other respects such as by contract or board designation.
- Net assets with donor restrictions are subject to donor-imposed restrictions. Restrictions may be temporary in nature, such as those that will be met by the passage of time or use for a purpose specified by the donor, or may be perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Net assets are released from restrictions when the stipulated time has elapsed, or purpose has been fulfilled, or both. Contributions of long-lived assets and of assets restricted for acquisition of long-lived assets are released when those assets are placed in service.

Target Hunger does not have a specific policy for establishing reserves. However, Target Hunger may designate excess cash flows for capital reserves, specific projects, or endowments as deemed prudent.

<u>Contributions and government grants</u> are recognized as revenue at fair value when an unconditional commitment is received from the donor. Contributions and grants received with donor stipulations that limit their use are classified as *with donor restrictions*. Conditional contributions and grants are subject to one or more barriers that must be overcome before Target Hunger is entitled to receive or retain funding. Conditional contributions and grants are recognized in the same manner when the conditions have been substantially met. Funding received before conditions are met is reported as refundable advances.

Contributed food supplies, use of facilities and services – Contributed food supplies and use of facilities are recognized at fair value as contributions when an unconditional commitment is received from the donor. Contributions of services are recognized when services received (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. The related expense is recognized as food is distributed or facilities are used or the service is provided.

<u>Special events</u> revenue is the total amount paid by sponsors and attendees of an event and include elements of both contributions and exchange transactions. Special events revenue is recognized when the event occurs. Amounts received for future events represent conditional contributions and are reported in the statement of financial position as refundable advances. Direct donor benefit costs represent the cost of goods and services provided to attendees of the special events.

<u>Functional allocation of expenses</u> – Expenses are reported by their functional classification. Program services are the direct conduct or supervision of activities that fulfill the purposes for which the organization exists. Fundraising activities include the solicitation of contributions of money, securities, materials, facilities, other assets, and time. Management and general activities are not directly identifiable with specific program or fundraising activities. Expenses that are attributable to more than one activity are allocated among the activities benefitted. Salaries and related costs are allocated on the basis of estimated time and effort expended. Depreciation and rent expenses are allocated based on usage of related facilities.

<u>Estimates</u> – Management must make estimates and assumptions to prepare financial statements in accordance with generally accepted accounting principles. These estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, the amounts reported as revenue and expenses, and the allocation of expenses among various functions. Actual results could vary from the estimates that were used.

<u>Reclassifications</u> – Certain reclassifications have been made to the prior year statement of activities to conform with the current presentation.

Recent financial accounting pronouncement – In February 2016, the Financial Accounting Standards Board issued Accounting Standards Update (ASU) 2016-02, Leases (Topic 842). Under this ASU, a lessee should recognize in the statement of financial position a lease liability and a lease asset representing its right to use the underlying asset for the term of the lease for both finance and operating leases. An entity may make an accounting policy election not to recognize lease assets and lease liabilities for leases with a term of 12 months or less. Recognition, measurement, and presentation of expenses and cash flows arising from a lease by a lessee have not changed significantly. Qualitative and quantitative disclosures are required by lessees and lessors to enable users of financial statements to assess the amount, timing and uncertainty of cash flows arising from leases. Target Hunger plans to adopt this ASU for fiscal year ending December 31, 2022. Upon adoption, management expects to recognize lease commitments that are currently only disclosed in the financial statements.

NOTE 2 – ADOPTION OF ACCOUNTING STANDARDS UPDATE

Effective January 1, 2019, Target Hunger adopted the amendments of ASU 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. This guidance clarifies the distinction between contributions and exchange transactions and between conditional and unconditional contributions. These amendments have been applied on a retrospective basis effective January 1, 2018. Adoption of this ASU resulted in a decrease in 2018 total beginning net assets by \$132,650 and 2018 total ending net assets by \$131,025, with a net increase of \$1,625 in total changes in net assets in the statement of activities for the year ended December 31, 2018. Additionally, 2018 beginning net assets with donor restrictions increased \$166,452 and 2018 beginning net assets without donor restrictions decreased \$166,452. Changes in net assets with donor restrictions decreased \$43,216 and changes in net assets without donor restrictions increased \$44,841 in fiscal year 2018.

NOTE 3 – LIQUIDITY AND AVAILABILITY OF RESOURCES

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use within one year of December 31 comprise the following:

		<u>2019</u>	<u>2018</u>
Financial assets:			
Cash	\$	625,891	\$ 411,236
Contributions receivable		106,242	 132,403
Total financial assets available for general expenditure	<u>\$</u>	732,133	\$ 543,639

For purposes of analyzing resources available to meet general expenditures over a 12-month period, Target Hunger considers all expenditures related to its ongoing activities of providing food services and community gardens programs, as well as the conduct of services undertaken to support those activities, to be general expenditures. Target Hunger regularly monitors liquidity required to meet its operating needs and other contractual commitments. Target Hunger expects to fund general expenditures in excess of financial assets available to meet cash needs with future contributions. It is management's goal to retain three to six months of estimated operating expenditures in cash. Target Hunger also has a line of credit of \$100,000, all of which could be drawn upon to meet unanticipated liquidity needs. Additionally, subsequent to year end, Target Hunger received a \$121,200 loan through the Paycheck Protection Program (Note 11).

NOTE 4 – PROPERTY

Property consists of the following:

	<u>2019</u>		<u>2018</u>
Land	\$ 13,668	\$	13,668
Mobile pantry and warehouse equipment	190,424		32,781
Furniture and fixtures	143,772		143,772
Computers	47,929		47,929
Vehicles	104,272		104,272
Leasehold improvements	 18,489		18,515
Total property, at cost	518,554		360,937
Accumulated depreciation	 (292,898)	_	(281,660)
Property, net	\$ 225,656	\$	79,277

NOTE 5 – LINE OF CREDIT

During 2019, Target Hunger entered into a \$100,000 line of credit agreement with a bank that bears an interest rate of 5% and matures on September 17, 2020. There is no outstanding balance at December 31, 2019.

NOTE 6 – NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted as follows:

	<u>2019</u>		<u>2018</u>
Subject to expenditure for specified purpose:			
Mobile food pantry	\$ 256,162		
Food assistance	73,773	\$	143,275
Disaster relief and recovery			102,284
Other	 4,818		20,000
Total subject to expenditure for specified purpose	334,753		265,559
Subject to passage of time: Contributions receivable that are not restricted by donors,			
but which are unavailable for expenditures until due	 100,814	_	117,403
Total net assets with donor restrictions	\$ 435,567	\$	382,962

NOTE 7 – IN-KIND CONTRIBUTIONS

Target Hunger recognized the following in-kind contributions and program expenses:

		<u>2019</u>		<u>2018</u>
Food – private	\$	2,794,085	\$	2,034,281
Food – government grants		1,636,910		1,102,105
Facilities	_	41,400	_	68,850
Total in-kind contributions	\$	4,472,395	\$	3,205,236

A substantial portion of Target Hunger's in-kind contributions of food are government grants from the U. S. Department of Agriculture (USDA) received through agreement with The Houston Food Bank. The value of the food is based on the national per pound price as provided by the most recent Feeding America Product Valuation Survey and the invoiced weight provided by The Houston Food Bank. In 2019, Target Hunger recognized \$1,636,910 of in-kind food commodity awards from the USDA based on the receipt of 1,010,438 pounds of food at \$1.62 per pound. In 2018, Target Hunger recognized \$1,102,105 of in-kind food commodity awards from the USDA based on the receipt of 656,015 pounds of food at \$1.68 per pound.

These government grants require fulfillment of certain conditions as set forth in the agreements and are subject to review and audit by the awarding agencies. Such reviews and audits could result in the discovery of unallowable activities and unallowable costs. Consequently, any of the funding sources may, at their discretion, request reimbursement for expenses or return of funds as a result of non-compliance by Target Hunger with the terms of the agreements. Management believes such disallowances, if any, would not be material to Target Hunger's financial position or changes in net assets.

A substantial number of volunteers have contributed significant amounts of time in connection with programs, administration, and fundraising for which no amount has been recorded in the financial statements because the services do not meet the criteria for recognition under generally accepted accounting principles. During 2019 and 2018, Target Hunger volunteers contributed approximately 6,300 hours and 10,000 hours, respectively, in connection with programs, which is not recognized in the financial statements.

NOTE 8 – LEASE COMMITMENTS

Target Hunger leases office space and equipment under noncancellable operating leases. Future minimum lease payments are due as follows:

2020	\$ 91,108
2021	93,775
2022	33,775
2023	1,554
Total	\$ 220,212

Rental expense totaled approximately \$64,000 in 2019 and \$12,000 in 2018.

NOTE 9 – CONDITIONAL CONTRIBUTION AND CONCENTRATION

At December 31, 2019, Target Hunger has a conditional contribution of approximately \$63,000 from a government agency, which has not been recognized in the accompanying financial statements because the conditions have not been met. Conditions include performance of allowable activities and incurring allowable expenses primarily for The Emergency Food and Shelter Program. Target Hunger is party to other governmental awards for which the award amounts are not specified by the grantor. Target Hunger will recognize these grants as qualifying grant expenditures are incurred and/or performance requirements are met.

Approximately 41% of total contributions were from two donors in 2019.

NOTE 10 - EMPLOYEE BENEFIT PLAN

Target Hunger offers a §401(k) defined contribution retirement plan (the Plan). Target Hunger contributes 3% of employees' eligible compensation. Target Hunger contributed approximately \$12,000 to the Plan in 2019.

NOTE 11 – SUBSEQUENT EVENTS

On March 11, 2020, the Director-General of the World Health Organization declared a pandemic related to the global outbreak of the new coronavirus COVID-19 and on March 13, 2020, a national emergency was declared in the United States. Food distributions have increased as a result of an increase in demand as unemployment rates increase. However, stay-at-home orders have caused a decrease in volunteers. In April 2020, Target Hunger received a forgivable bank loan of \$121,200 funded through the Paycheck Protection Program (PPP). The loan bears interest at 1.0% and may be repaid over 2 years. PPP loan

principal and interest may be forgiven, in whole or in part, if funds are used for allowable costs. Target Hunger intends to apply for forgiveness and will recognize any forgiveness granted upon approval by the lender.

The extent of the impact of COVID-19 on Target Hunger's operational and financial performance will depend on developments such as the duration and spread of the outbreak, impact on the local community, donors, employees, and vendors, all of which are uncertain and cannot be predicted. Therefore, while Target Hunger expects this matter to negatively impact its operating results and financial position, the financial impact cannot be reasonably estimated at this time.

Management has evaluated subsequent events through July 23, 2020, which is the date that the financial statements were available for issuance. As a result of this evaluation, no other events were identified that are required to be disclosed or would have a material impact on reported net assets or changes in net assets.